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YACHT CHARTER PRICE LIST 2018

Base: La Lonja Marina Charter in Paseo Marítimo, PALMA DE MALLORCA

Prices in Euro / Week, including vat, Cleaning and insurance	* From 24 March to 27 April	From 28 April to 04 May	From 05 to 18 May		From 19 May to 22 June	From 23 June to 27 July	From 28 July to 17 Aug
	From 20 Oct to 02 Nov	From 13 to 19 October	From 6 to 12 October	From 29 Sept to 05 Oct	From 22 to 28 Sept	From 18 Aug to 21 Sep	←
Catamarans							
Bali 4.3 by Catana (2017) Linda - 4 double +2 single cabins + 1 pax 8 + 1 + 1 + 1 berths, 4 heads	2995 €	4760 €	4995 €	5350 €	6160 €	6965 €	9160 €
Bali 4.5 by Catana (2016) Atenea - 4 double +2 single cabin+ 1 pax 8 + 1 + 1 + 1 berths, 4 heads	3495 €	5495 €	5795 €	6130 €	6695 €	7490 €	10395€
Lagoon 39 (2016) Rocio - 4 double +2 single cabins + 2 pax 8 + 1 + 1 + 2 berths, 2 heads	2395 €	3395 €	3535 €	3850 €	4570 €	5295 €	6650 €
Monohulls							
Jeanneau Sun Odyssey 519 (2017) LEIA - 5 double + 1 single cabin, 3 heads 10 + 2 + 1 berths, furling main, bow thruster, radar	2650 €	3530 €	4150 €	4295 €	4975 €	5050 €	5950 €
Dufour 512 Grand Large (2017) Yasmina - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2650 €	3530 €	4150 €	4295 €	4975 €	5050 €	5950 €
Dufour 512 Grand Large (2016) Fora Nirvis 3 - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2650 €	3530 €	4150 €	4295 €	4975 €	5050 €	5950 €
Dufour 500 Grand Large (2015) Viki - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2595 €	3430 €	3995 €	4195 €	4875 €	4995 €	5950 €
Beneteau Oceanis 48 (2015) Enna 2 - 5 double cabins, 3 heads 10 + 2 berths, furling main, bow thruster, radar	2495 €	3330 €	3895 €	4195 €	4775 €	4895 €	5950 €
Dufour 460 Grand Large (2018) RITA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	2275 €	2695 €	3350 €	3455 €	4095 €	4295 €	5250 €
Dufour 460 Grand Large (2018) MARTA - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	2275 €	2695 €	3350 €	3455 €	4095 €	4295 €	5250 €
Dufour 460 Grand Large (2016) Rosa - 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	2275 €	2550 €	3195 €	3295 €	3950 €	4150 €	5095 €

*- 25% discount for the week 21 to 27 April if the booking is from 21 April to 4 May 2018



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YACHT CHARTER PRICE LIST 2018

Base: La Lonja Marina Charter in Paseo Marítimo,
PALMA DE MALLORCA

Prices 2018 (2nd page) Viva Yacht Charter & Broker Base: Palma de Mallorca	* From 24 March to 27 April	From 28 April to 04 May	From 05 to 18 May		From 19 May to 22 June	From 23 June to 27 July	From 28 July to 17 Aug
Monohulls	From 20 Oct to 02 Nov	From 13 to 19 October	From 6 to 12 October	From 29 Sept to 05 Oct	From 22 to 28 Sept	From 18 Aug to 21 Sep	←
Dufour 460 Grand Large (2016) Violeta – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster, radar	2275 €	2550 €	3195 €	3295 €	3950 €	4150 €	5095 €
Dufour 460 Grand Large (2016) Vera – 4 double cabins, 4 heads 8 + 2 berths, furling main, bow thruster,rad	2275 €	2550 €	3195 €	3295 €	3950 €	4150 €	5095 €
Bavaria 46 Cruiser (2015) WANDA – 4 double cabins, 3 heads 8 + 2 berths, furling main, bowthruster rad	2275 €	2550 €	3195 €	3295 €	3950 €	4150 €	4895 €
Bavaria 46 Cruiser (2015) NIEVES – 4 double cabins, 3 heads 8 + 2 berths, CLASSIC mainsail, bow thruster, radar	2275 €	2550 €	3195 €	3295 €	3950 €	4150 €	4895 €
Dufour 410 Grand Large (2015) Selenia – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar	1990 €	2290 €	2495 €	2695 €	3095 €	3420 €	3840 €
Dufour 412 Grand Large (2016) Carmen – 3 double cabins, 2 heads 6 + 2 berths, furling main, bow thruster, radar	1990 €	2290 €	2495 €	2695 €	3095 €	3420 €	3840 €

***- 25% discount for the week 21 to 27 April if the booking is from 21 April to 4 May 2018**

Check-in: At the Base! – Please do not come to the office! Please, print the map of the base to be found on our website. Saturday at 5 p.m. or earlier if the yacht is ready for boarding.

Attention, please: During Palma Boat Show (end April – begin May) the boarding will be in a different port close to Palma de Mallorca, and its free only the day of check in and the day of check out.

Check-out: Friday until 5 p.m. at the base with filled up diesel tank. Overnight possibility on board until Saturday 8.30 AM

Security deposit: On the spot the client can choose between:

1. **2500 €** by Visa or MasterCard
2. Or You may choose the **Reduced Security deposit** for 170 € per week (non refundable and to be paid in cash). Contracting it, the deposit will be **reduced to 390 €**. Depending on the availability.

It's not possible for one-way trips from/to Canary Islands or in bookings for end of the year.

Included in the price: dinghy, autopilot, GPS-plotter with charts, bimini top, sprayhood, filled diesel (please return it full), full water deposits, furling genoa, anchor windlass, complete electronics, VHF, Wi-Fi at the base, cockpit cushions, **Mooring fees at the base,**

***FINAL CLEANING:** The price includes the obligatory final cleaning to be paid at the charter base during the check-in. All the discounts are calculated on base of the charter price LESS the final cleaning.

The intermediaries commission is calculated based on the charter price LESS the final cleaning.

CLEANING: 3 CABINS: 120 € 4 CABINS: 150 € 5 CABINS AND CATAMARANS: 180 €

Optional Extras (to be paid on the spot in cash):

Outboard engine: 95 €, Charge of gas bottle: 10 € / each bottle

Cabrera permit: please ask us procedure guide to order it directly.

Bed linen: 15 €/ kit (mandatory, if the crew does not provide their own bed sheets or own sleeping bag. Then 1 bed sheet is mandatory: 7,5 €), Medium towel: 5 €.

Pets and hard suitcases are not allowed on board, thank you.

Transfer: The easiest way is to take a local taxi

Discounts

Early booking before 31st of January 2018: -10%

Boat show discount: -5%, 2 or more yachts: -5%

Viva Charter repeater clients: -5%, 2 charter weeks: -5 %, 3 or more charter weeks: -10%

(Please note, that we let a maximum discount of -10% - 5%)

Payment conditions: 50% when booking the yacht - 50% one month before the charter (or in cash on the spot, if advised in advance)

Important: The Yacht is only considered booked when we receive the bank transfer confirmation of the first payment (by e-mail). Please add reference number, client's name, charter-date and yacht type as reference, in order to identify the payment.